



UN Women UK Head of Fundraising

London-based, opportunity to work remotely with one day in the office, subject to requirements. Open to UK candidates.

Salary £40,000 - £45,000 full-time. 6-month initial contract.

Permanent role with flexible working / part-time options available.

UN Women UK has already achieved huge impact across the UK, with fundraising run by a very small team innovating to bring in funds. The organisation has already achieved change on a national legislative, institutional, community and behavioural level with lean fundraising. The Executive, Board, team and volunteers are now united in their vision that the organisation is at the brink of a step-change in growth.

This role is an opportunity to make that impact a reality, by building out a mature fundraising function across individual giving, corporate partnerships, major donations and grant funding. You will have the chance to work in an energetic and positive team environment that prioritises wellbeing and curiosity, where Board members and external stakeholders are highly invested in and supportive of the success of this workstream.

What you'll do:

- Execute and manage end-to-end fundraising for UN Women UK
- Research, write and submit grant proposals, building relationships with grantmakers to attract repeated funding. Report against grants won, working with project delivery colleagues to quantify impact and achievements, in both reporting forms and more qualitative presentations from time to time
- Manage pipeline of corporate partnerships, approaching and bringing in new partners through the funnel, delivering impact reports and updates back to existing partners and growing partnership opportunities
- Work with Executive Team to set and execute against impact and growth targets
- Grow Major Donor giving programme from annual benefit event into regular giving circle
- Help establish Development Working Group, made up of external stakeholders and Board members, to support growth of major gifts
- Lead annual awards, including bringing in sponsorship, ticket sales and overseeing part-time staff, agency relationships and volunteers
- Create updates and presentations about project results for existing and prospective donors, for use by other team members including individual and digital giving.

What we're looking for - critical skills:

- History of success researching, approaching and closing funding partnerships
- Excellent people skills, able to build strong relationships and deploy sensitive information about UN Women's work on women's safety and rights with precision, in a way that motivates donors to be excited about our cause

How the application process will work

You will submit your CV and answer questions in our online form.

Shortlisted applicants will be invited to a video interview with our Executive team. Candidates progressing to the second round of interviews will complete a practical assessment and a second discussion involving relevant staff members.

We will ask for two referees who can attest to your previous performance.

You can ask questions about the application process by contacting hr@unwomenuk.org, but please note that only applications received via the online form before the application deadline will be considered.